Crestron Flex Deployment Guide
for Microsoft Teams® | Skype® for Business

Step 1: What is the system complexity?

	Less Complex (5% of installs)	**More Complex** (55% of installs)	**Very Complex** (35% of installs)
Microsoft Teams	• Chat and meetings only • Fully cloud Office 365®	• Chat, meetings, cloud voice • Fully cloud Office 365	• Chat, meetings, hybrid voice • Hybrid Office 365
Skype for Business	• Chat and meetings only • Fully on-prem or fully cloud	• Chat, meetings, voice • Fully on-prem or fully cloud • SfB voice	• Chat, meetings, voice integration • Hybrid on-prem and cloud office • Hybrid SfB + legacy voice
Requirement	Minimal integration help. **A trained dealer in coordination with an IT department.**	Assistance integrating more complex tasks. **Crestron requires a qualified Microsoft system integrator.**	Extensive assistance integrating Crestron Flex into their infrastructure. **Crestron requires a Microsoft system Integrator in addition to qualified in-house IT professionals.**

*Note: There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.

Step 2: What is the network complexity?

	Less Complex (5% of installs)	**More Complex** (55% of installs)	**Very Complex** (40% of installs)
Corporate Network	• Single office • Less than 10 video systems • Less than 50 phones	• More than one office location • Less than 50 video systems • Less than 500 phones	• Many offices globally • Hundreds of video systems • Thousands of phones
Management Infrastructure	• No Microsoft AD domains • No device management	• Single Microsoft AD domain • Some remote device management via single platform	• Multiple Microsoft AD domains • Extensive remote device management across potentially many platforms
Requirement	Minimal integration help. **A trained dealer in coordination with an IT department.**	Assistance integrating more complex tasks. **Crestron requires an in-house qualified IT and networking professional.**	Extensive assistance integrating Crestron Flex into their infrastructure. **Crestron requires a Microsoft system integrator in addition to qualified in-house IT professionals.**

*Note: There will be heavy IT integration for Microsoft Teams systems. Dealers need to be engaged in communication with the end user's IT department.
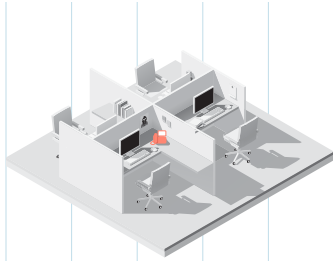

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Which Crestron Flex system suits your needs?

Crestron Flex is the ideal solution for customers who wish to leverage their Microsoft voice and video environments. Or, put simply, to create a connected meeting experience.
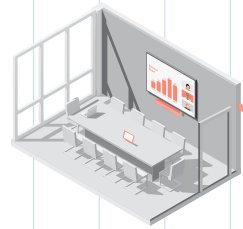
Personal Workspaces
Personal desk
Executive offices
Common areas
No UC / AV integration options

Small Meeting Rooms
2–6 people
Up to 10 feet from display
Limited integration options

Medium Meeting Rooms
6–12 people
Up to 20 feet from display
Some integration options

Large Meeting Rooms
12 or more people
More than 20 feet from display
Non-traditional meeting room
Largely integrated

P100 / P110

M100

M130 / M150

B130 / B140 / B160

C160

Do your customers prefer having maximum audio pickup for voice, even in potentially noisy environments?

If yes, choose a tabletop solution such as the Crestron Flex M-Series.

Do your customers prefer having a totally clean tabletop with all of their equipment mounted on the wall?

If yes, choose a wall mount solution such as the Crestron Flex B-Series.

Do your customers want integrated spaces in addition to traditional mass deployed meeting rooms?

The Crestron Flex C-Series is an ideal choice for integrated spaces.

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