



# SentryOne

## INTRODUCTION

SentryOne is a leading provider of database performance monitoring and data DevOps solutions for the Microsoft® data platform in multi-cloud and hybrid environments. Since 2004, thousands of companies such as DocuSign®, Subaru®, and Progressive® have entrusted SentryOne® to build, test, document, and monitor their databases. Whether it is airline tickets, electronic documents, financial information, or health records, SentryOne ensures that each of their customer's databases is always operating at peak performance.



**"WE CHOSE CRESTRON BECAUSE WE NEEDED A ROCK-SOLID TECHNOLOGY INFRASTRUCTURE THAT OUR ORGANIZATION CAN DEPEND ON BOTH NOW AND IN THE FUTURE."**

**Connor Bright**  
SentryOne,  
Systems Integration Engineer



## THE CHALLENGE

Upon outgrowing their previous office space, SentryOne relocated over 130 employees into a 35,000 square-foot state-of-the-art facility. As a destination employer, SentryOne wanted a facility that could accommodate growth, as their workforce is expected to grow dramatically in the coming years.

**"FOR US, IT IS IMPERATIVE TO PROVIDE EACH OF OUR EMPLOYEES WITH INNOVATIVE TECHNOLOGY AND A COLLABORATIVE WORK ENVIRONMENT SO THAT THEY CAN CONTINUE TO DO THEIR JOBS SEAMLESSLY AND EFFORTLESSLY."**

**Connor Bright**

*SentryOne,  
Systems Integration Engineer*



Connor Bright, Systems Integration Engineer at SentryOne and his team were looking for intuitive solutions for every area of their workplace. "Flexibility and scalability were integral to this project," he explains. "We chose to work with Crestron because we needed a rock-solid technology infrastructure that our organization can depend on both now and in the future."

The new SentryOne headquarters features a variety of beautifully designed meeting spaces, huddle spaces, a mezzanine which includes hoteling workstations, an impressive training facility, and an event space all powered by Crestron.



## THE SOLUTION

Connor and his team deployed end-to-end Crestron solutions throughout the campus. Within the training center, meeting spaces, and huddle rooms, SentryOne utilizes Crestron Flex UC solutions to streamline the experience within each space. The native integration with Microsoft Teams ensures that every room offers employees a simple one-touch experience. "Having the ability to successfully integrate a variety of spaces with different technology while maintaining a consistent user interface and experience has been a huge hit here at SentryOne," says Bright.

Crestron DM NVX™ network AV technology is used to distribute digital signage, streaming video, and live TV throughout campus. Using DM NVX Director™, the IT department can easily share content anywhere within the office and seamlessly switch between video sources with a touch of a button. Since updating to the latest firmware, the SentryOne team has noticed a significant improvement in image quality thanks to Crestron Pixel Perfect Processing technology.

Crestron Room Scheduling is also used throughout the office. Employees can now easily book and release meeting rooms both in advance and on the fly. "Our employees love being able to walk up to a room and tab 'book now' to secure their meeting space for their next meeting," says Bright.

SentryOne uses Crestron XiO Cloud™ to efficiently deploy, manage, and monitor over 80 devices. "Managing all of our technology with one click has allowed my team to save a significant amount of time when updating our spaces," says Bright. "Crestron XiO Cloud is used for network settings and changes, device provisioning, and firmware updates. It has significantly improved the deployment and management of our workplace."

**"AS A MICROSOFT TEAMS® CAMPUS, CRESTRON FLEX PROVIDES EVERY EMPLOYEE WITH ONE CONSISTENT MICROSOFT USER EXPERIENCE FROM THE DESKTOP TO THE BOARDROOM."**

**Greg Gonzalez**

*SentryOne,  
Founder and Chief Technology Officer*



**"CRESTRON XIO CLOUD HAS BEEN AN AWESOME ADDITION TO OUR TECHNOLOGY PLATFORM, REVOLUTIONIZING THE WAY WE MANAGE ALL OF OUR DEVICES ACROSS CAMPUS."**

**Connor Bright**

*SentryOne,  
Systems Integration Engineer*





## RESULTS

SentryOne empowers Microsoft data professionals to achieve breakthrough performance across physical, virtual, and cloud environments. Therefore, it is imperative to deploy technology that is built to support mission-critical applications. With Crestron, SentryOne has a secure and scalable platform that they can depend on. Not only does Crestron technology instill confidence in their team, but it allows all employees to focus on their customers and successfully drive value in other areas of the company.

**"As we continue to introduce more technology on campus, Crestron will continue to be our standard. The flexibility that their technology has provided and their support during the completion of this project is truly unmatched."**

**Greg Gonzalez**

*SentryOne,  
Founder and Chief Technology Officer*

### Featured Products

**Crestron Flex B140-T – Wall Mount UC Video Conference System for Microsoft Teams® Rooms**  
UC-B140-T

**Crestron Flex M100-T – Tabletop UC Audio Conference System for Microsoft Teams®**  
UC-M100-T

**Crestron Flex C160-T – UC Video Conference System Integrator Kit for Microsoft Teams® Rooms**  
UC-C160-T

**Crestron XiO Cloud™**

**DM NVX™ 4K60 4:4:4 HDR Network AV Encoder/Decoder with Dante® Audio**  
DM-NVX-352

**DM NVX™ 4K60 4:4:4 HDR Network AV Encoder**  
DM-NVX-E30

**DM NVX™ 4K60 4:4:4 HDR Network AV Decoder**  
DM-NVX-D30

**Crestron DM NVX Director**  
DM-XIO-DIR-80

**Crestron Room Scheduling**

**3-Series Control System®**  
CP3N

**10.1" Touch Screen**  
TSW-1060